

CASE STUDY



CHALLENGE

Milestone, a rapidly growing fintech company specializing in digital payments, found themselves at a critical juncture.

Their existing IT infrastructure and support, which relied on a local provider, was no longer capable of handling their expanding operations and increasingly complex compliance requirements.

This challenge was compounded by several factors: rapid growth, compliance requirements, cloud migration & integration between their MSP & MSSP.

SOLUTION

Milestone turned to Accelerate Partners for their deep understanding of technology selection and procurement for compliance-focused industries.

Accelerate Partners took a comprehensive approach that included a needs assessment, supplier identification, due diligence & selection, negotiation & implementation with ongoing support.

RESULTS

- Through Accelerate Partners' expert guidance, Milestone successfully partnered with a highly qualified MSP, resulting in enhanced IT infrastructure to handle rapid growth and complex needs.
- Seamless integration streamlined operations, improved efficiency, and provided a scalable IT foundation for future expansion.
- The MSP's expertise in cloud security and compliance strengthened Milestone's progress towards SOC 2 compliance goals.
- This strategic partnership, fostered by Accelerate Partners, enabled Milestone to confidently navigate growth and compliance, establishing a robust and scalable IT foundation for the future.

Contact Us



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